

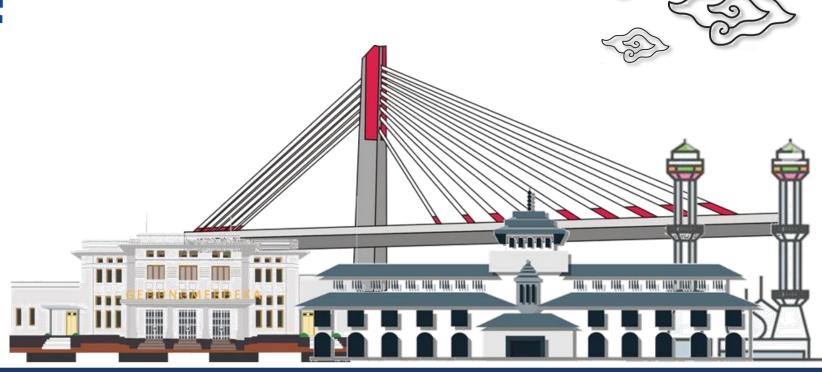




# **Presentation Book of West Java**

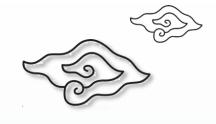
1st Quarter of

2024









## **INVEST IN SUSTAINABLE GROWTH**

"Promoting Green Economic Growth by Focusing on Downstream Industries, Vocational Training, Renewable Energy, and Exploring New Investment Area"

o IIII Bille Bille Bille B

1

#### **INDONESIA MACRO ECONOMICS**

- INDONESIA PROFILE
- INVESTMENT REALIZATION

2

#### **WEST JAVA MACRO ECONOMICS**

- WEST JAVA DEMOGRAPHIC AND ECONOMIC INDICATORS
- REGIONAL DEVELOPMENT PLANNING BOARD
- PRIORITY TARGETS FOR DOWNSTREAM STRATEGIC INVESTMENT
- ECONOMIC DEVELOPMENT
- WEST JAVA INFLATION Q1 2024
- TOTAL INVESTMENT REALIZATION
- WEST JAVA REALIZATION OF FDI & DDI BY SECTOR
- WEST JAVA REALIZATION OF FDI BY COUNTRIES
- REGIONAL MINIMUM WAGE
- REGIONAL FINANCIAL SYSTEM STABILITY

BROWN BOOK PROJECT

WEST JAVA SMALL AND MEDIUM ENTERPRISES

5 FINANCIAL INCENTIVES & FACILITIES

6 INVESTMENT PROCEDURE





# 1 INDONESIA MACROECONOMICS



## **INDONESIA PROFILE**

# **Demographic Condition**

President : Joko Widodo

Vice President : K.H. Ma'ruf Amin

Capital City : Jakarta City

Province : 34 Province

Regencies/Cities : 416 Regency, 98 City





**22,43**Billion USD

AS OF MARCH 2024



1,04 million

Person Based on International Tourist Arrival MARCH 2024

#### **INDONESIA**

Located in Nusantara in South East Asia Indonesia Area: 1.919.440 square kilometres. Indonesia Total Population: 271.34 million people or 3.49% of World Total Population. With population growth around 1.1% each year.



74.39
Categorized

As HIGH (2023)

**0.52%**(mtm)
BASED ON MARCH
2024

#### **MARKET POTENTIALS**

Indonesia is the fourth-largest country in terms of population size will offers the biggest potential market, with growing number of middle-class households.

# Investment Realization Quarter I 2024

Foreign Direct Investment Realization in Indonesia Based on Location (Province)

#### Quarter I 2024

No	Location	Investment (US\$ Billion)
1	West Java	2,7
2	Central Sulawesi	1,7
3	Special Territory of Jakarta 1	
4	East Java	
5	North Maluku	1,0

Domestic Direct Investment Realization in Indonesia Based on Location (Province)

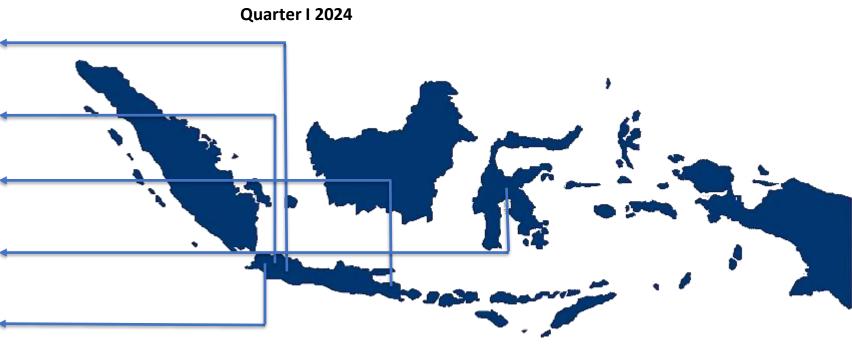
#### Quarter I 2024

No	Location	Investment (IDR Trillion)
1	Special Territory of Jakarta	35,3
2	West Java	23,6
3	East Java	20,1
4	Riau	18,6
5	East Kalimantan	11,9

#### Top Based on Location (DDI & FDI)

1. West Java Rp 64,7 T (16,1%)

- 2. Special Territory of Jakarta Rp 58,4 T (14,5%)
- 3. East Java Rp 36,2 T (9,0%)
- 4. Central Sulawesi Rp 27,0 T (6,7%)
- 5. Banten Rp 25,3 T (6,3%)









# WEST JAVA MACRO ECONOMICS



# WEST JAVA DEMOGRAPHIC AND ECONOMIC INDICATORS

Acting Governor : Bey Machmudin Triadi

Capital City : Bandung

Regencies : 18 Regencies & 9 Cities



641 person Based on

**International Tourist Arrival as of Q1 2024** 





3,20



**Billion USD AS OF Q1 2024** 



74.24%/2023

Categorized As HIGH



Located in Java Island in Indonesia



West Java Area: 35,377 square kilometres. West Java Total Population: 49,4 million people or 18.1% of Indonesia Total Population. With population growth around 1.11% each year, West Java total population in 2023 is expected to be around 50 million people.

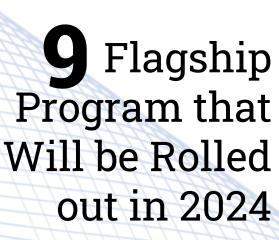
#### **MARKET POTENTIALS**

As the most populous province in Indonesia, West Java offers the biggest potential market, with growing number of middle-class households





## REGIONAL DEVELOPMENT PLANNING BOARD

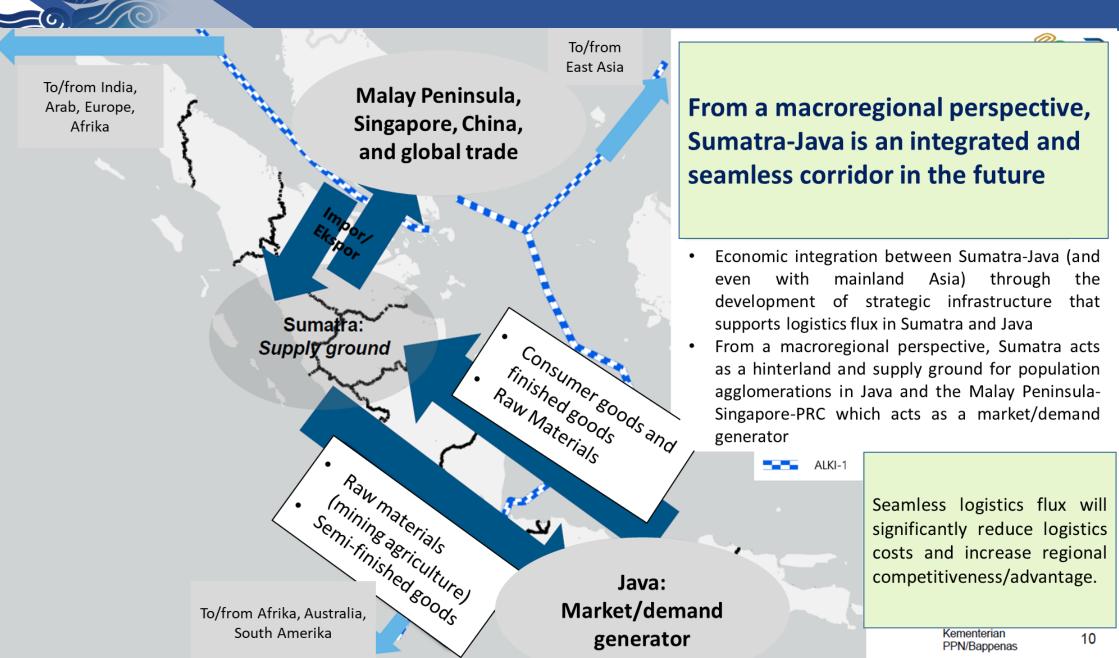


- 01 Employment service centers
- 02 Winning schools
- 03 Champion boarding schools
- 04 Millennial farmers
- 05 Creative economy and innovation
  - 06 Road connectivity and bridges
  - 07 Champion waste management
- 08 Tourism development
- **09** Citarum Harum

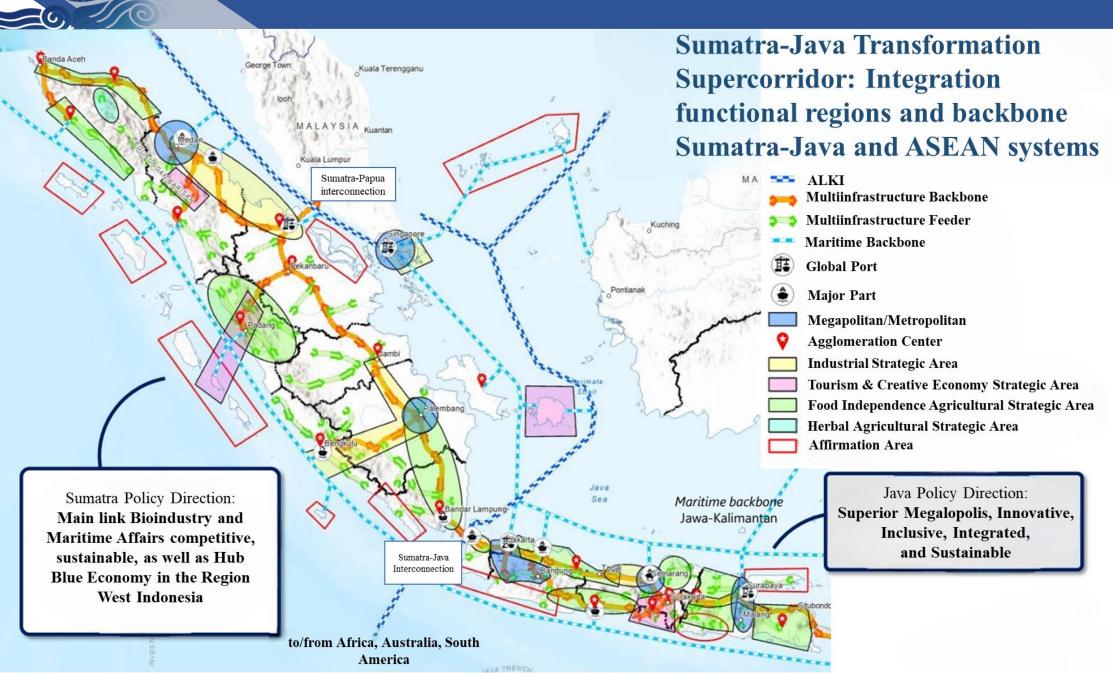
# Development Priorities in West Java province by 2024

- Health system reform
- Innovation-based populist economic recovery and growth
- Strengthening sustainable food security systems
- Social protection system reform
- Education system reform and cultural advancement
- Reform of the disaster risk preparedness system
- Innovation of public services and regional management
- Movement to build villages
- Religious education and places of worship for champions
- Development of regional connectivity infrastructure and enviromental management
- Development of tourism destinations and infrastructure

# POLICIES RELATED TO THE FUNCTIONAL REGION OF WEST JAVA IN THE DRAFT RPJPN 2025-2045



# POLICIES RELATED TO THE FUNCTIONAL REGION OF WEST JAVA IN THE DRAFT RPJPN 2025-2045



# POLICIES RELATED TO THE FUNCTIONAL REGION OF WEST JAVA IN THE DRAFT RPJPN 2025-2045





## PRIORITY TARGETS FOR DOWNSTREAM STRATEGIC INVESTMENT



#### Farm

- **Bandung Barat Regency**
- **Bandung Regency**
- 3) **Bogor Municipality**



Coconut



**Biofuel** 



**Palm** 



**Fishery** 

- **Garut Regency**
- Indramayu Regency
- 3) Ciamis Regency
- Tasikmalaya Municipality 4)
- Pangandaran Regency
- **Karawang Regency**
- **Bekasi Regency**
- Cirebon Regency





**TCT Fish** 



Crab



Marine

- Pangandaran Regency 1)
- Sukabumi Regency
- **Garut Regency**
- Cianjur Regency

- Tasikmalaya Regency
- South Part of West Java: Cidaun, Cikadang,

Cikalong, Ranca Buaya.



Seaweed



Salt



**Forestry** 

- **Subang Regency**
- 2) **Bandung Barat Regency**
- 3) **Bandung Regency**
- 4) **Garut Regency**

- Tasikmalaya Regency
- Cianjur Regency
- **Bogor Municipality**
- Sukabumi Regency





Log Wood Pine resin

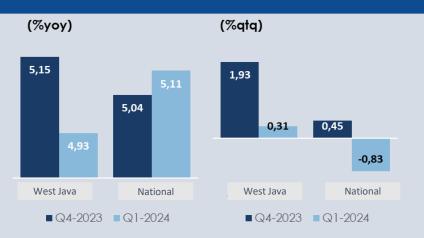




## **ECONOMIC DEVELOPMENT**

#### **GRDP** and Inflation

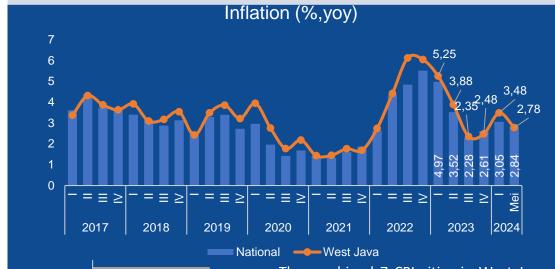
# West Java's Economic Performance Boost National Performance



- West Java's economy in the first quarter of 2024 grew by 4.93% (yoy) or moderated from the fourth quarter of 2023 of 5.15% (yoy).
- Growth in the first quarter of 2024 mainly comes from maintained domestic consumption, increased investment and high fiscal realization.
- From a sectoral perspective, growth was supported by positive performance from the processing industry, construction and improvement of tourism activities.
- The performance of net exports and the agricultural sector is still holding back the acceleration of West Java's economic growth.









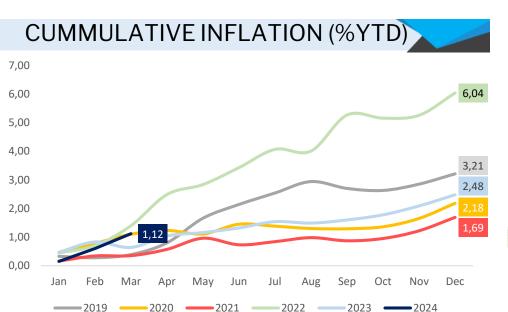
■2024 I ■2023 II

The combined 7 CPI cities in West Java Province experienced a deflation of -0,12% (mtm) in May 2024, lower compared to the previous month which was 0.15% (mtm). The relatively maintained inflation within its target range is a result of the effectiveness of coordination by the Regional Inflation Control Team (TPID) both at the provincial and district/city levels, strengthened by the National Movement for Food Inflation Control (GNPIP) in various regions of West Java.

# **WEST JAVA INFLATION Q1 2024**

**REVIEW OF WEST JAVA INFLATION** 

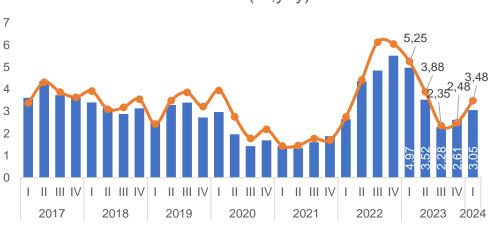
1,18% 2,83%



# JAVA INFLATION NASIONAL -0,03% 1,16% 2,84% (NTD) DKI Jawa Tengah Jawa Tengah Jawa Timur Jawa Timur

#### **WEST JAVA INFLATION**

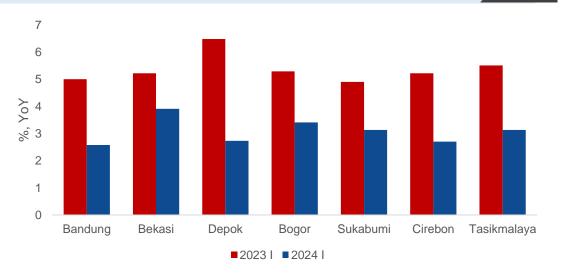




National ——West Java

# 7 CITIES INFLATION IN WEST JAVA (yoy)

-0,08% 0,81% 2,28%



## TOTAL INVESTMENT REALIZATION

**Realization of FDI and DDI QI 2024** 



Foreign (FDI) and domestic (DDI) investment realization based on the Investment Activities Report (LKPM) up to 1st quarter of 2024 recorded total of Rp64,65 Trillion which was realized by investors in 27 Regions/Municipalities in West Java. This investment providing employment for 86.280 people with 31.649 projects based on LKPM number.

	Foreign Direct Investment (FDI)			Domestic Direct Investment (DDI)			Total FDI & DDI			
Periode	Total	Investment	Total Investment	Total	Total	Total Investment	Total	Total	Total Investment	Total
	Project	(US\$.)	(Rp.)	Labor	Project	(Rp.)	Labor	Project	(Rp.)	Labor
2023 Year										
Triw I	5,853	1,899,754,900	28,116,328,570,100	46,285	14,444	21,890,022,300,000	24,802	20,297	50,006,350,870,100	71,087
Triw II										
Triw III										
Triw IV										
TOTAL	5,853	1,899,754,900	28,116,328,570,100	46,285	14,444	21,890,022,300,000	24,802	20,297	50,006,350,870,100	71,087
TOTAL 2023	5,853	1,899,754,900	28,116,328,570,100	46,285	14,444	21,890,022,300,000	24,802	20,297	50,006,350,870,100	71,087
2024 Year										
Triw I	8,080	2,738,890,400	41,083,372,358,059	37,781	23,569	23,568,983,200,000	48,499	31,649	64,652,355,558,059	86,280
Triw II										
Triw III										
Triw IV										
TOTAL s/d 2023	8,080	2,738,890,400	41,083,372,358,059	37,781	23,569	23,568,983,200,000	48,499	31,649	64,652,355,558,059	86,280
Deviation (+/-)	2,227	839,135,500	12,967,043,787,959	(8,504)	9,125	1,678,960,900,000	23,697	11,352	14,646,004,687,959	15,193
% RATIO	38.05%	44.17%	46.12%	-18.37%	63.18%	7.67%	95.54%	55.93%	29.29%	21.37%



Source: DPMPTSP West Java Province

# WEST JAVA REALIZATION OF FDI & DDI BY SECTOR 1st Quarter 2024





						$\hat{\sim}$	
No	Sector (DDI)	Investment (Rp Rupiah)	Ratio	No	Sector (FDI)	Investment (US Million)	Ratio
1	Processing Industry	10.373.234.800.000	44,01	1	Processing Industry	1.508.639.300	55,08
2	Transportation and Warehouse	3.469.085.200.000	14,72	2	Real Estatet	349.360.200	12,76
3	Real Estate	3.339.783.100.000	14,17	3	Information and Communication	348.993.900	12,74
4	Medical and Sosial Activites	1.306.321.300.000	5,54	4	Transportation and Warehouse	322.738.400	11,78
5	Wholesale and Retail Trade, Car and Motorbike Repair	1.257.212.500.000	5,33	5	Electricity and Gas	68.566.900	2,50
6	Construction	746.178.300.000	3,17	6	Wholesale and Retail Trade, Car and Motorbike Repair	46.919.800	1,71
7	Information and Communication	718.649.300.000	3,05	7	Accomodation, Food and Beverage	30.355.300	1,11
8	Mining and Excavation	651.761.600.000	2,77	8	Farm, Forestry, and Fishery	13.677.500	0,50
9	Farm, Forestry, and Fishery	514.164.800.000	2,18	9	Contructions	12.507.200	0,46
10	Electricity and Gas	488.583.800.000	2,07	10	Water Supply, Waste Management, Waste and Recycling	10.186.500	0,37
11	Accomodation, Food and Beverage	403.898.100.000	1,71	11	Company Services	8.943.600	0,33
12	Company Services	162.158.500.000	0.69	12	Medical and Sosial Activites	7.798.800	0,28
13	Water Supply, Waste Management, Waste and Recycling	66.493.200.000	0,28	13	Other Services	7.278.300	0,27
14	Other Services	54.866.600.000	0,23	14	Mining and Excavation	2.924.400	0,11
15	Finance and Insurance	11.466.300.000	0,05	15	Education Services	300	0,00
16	Education Services	5.125.500.000	0,02	16	Finance and Insurance		0,00
17	Government Administration, Defense and Mandatory Social Security	300.000	0,00	17	Education Services Government Administration, Defense and Mandatory social security		0,00
	Total	23.568.983.200.000	100		Total	2.738.890.400	100



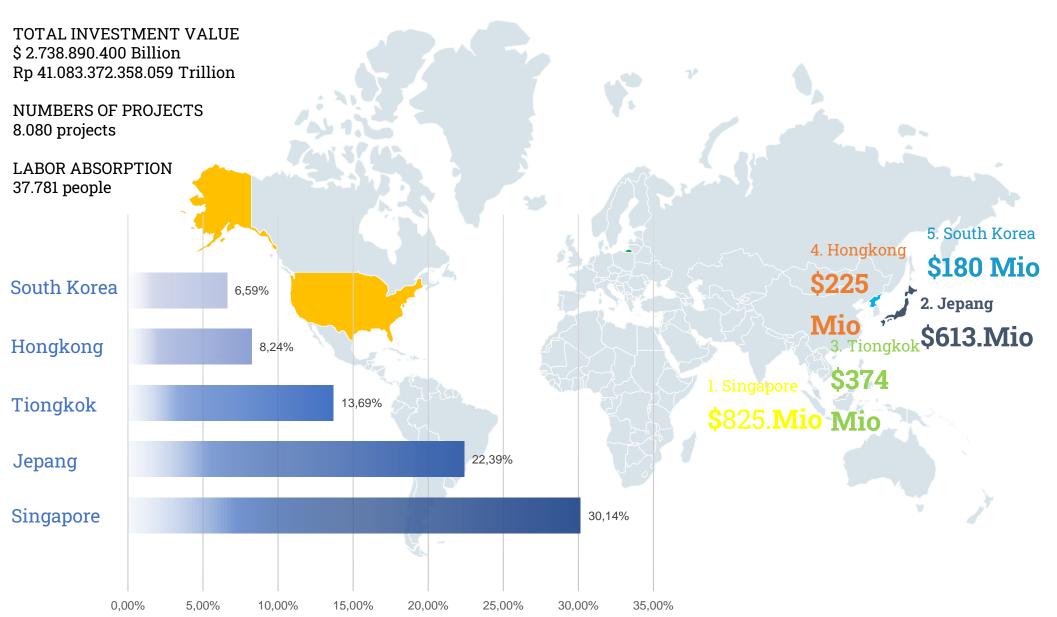






Source: DPMPTSP of West Java

# WEST JAVA REALIZATION OF FDI BY COUNTRIES – Q1 2024



# **REGIONAL MINIMUM WAGE**

PROVINCE

- The average minimum wage in West Java for the period of 2024 is around Rp.3.370.534 (USD 224,70) per month.
- Bekasi city has **the highest wage** with Rp.5.343.430 (USD 356,22) per month.
- Banjar City has the lowest wage rate with Rp.1.998.119 (USD 138,01) per month.

	City/Region	20223	2024	
٠.	City/Region	Rp	Rp	USD
	Bekasi City	5.176.179	5.343.430	356,22
ж	Karawang Regency	5.158.248	5.257.834	350,52
	Bekasi Regency	as <b>5.137.575</b>	5.219.263	347,95
	Depok City	4.694.494	4.878.612	325,24
	Bogor City	4.639.429	4.813.988	320,93
	Bogor Regency	4.520.212	4.579.541	305,30
	Purwakarta Regency	4.464.675	4.499.768	299,94
	Bandung City	4.048.463	4.209.309	280,62
	Cimahi City	3.514.093	3.627.880	241,85
	Bandung Regency	3.492.466	3.527.967	235,19
	West Bandung Regency	3.480.795	3.508.677	233,91
	Sumedang Regency	3.471.134	3.504.308	233,62
;	Sukabumi Regency	3.351.883	3.384.491	225,63
	Subang Regency	3.273.811	3.294.485	219,63
	Cianjur Regency	2.893.229	2.915.102	194,34
	Sukabumi City	2.747.774	2.834.399	188,95
	Tasikmalaya City	2.541.997	2.630.951	175,39
	Indramayu Regency	2.533.341	2.623.697	174,91
	Tasikmalaya Regency	2.499.954	2.535.204	169,01
	Cirebon City	2.456.517	2.533.038	168,86
	Cirebon Regency	2.430.781	2.517.730	167,84
	Majalengka Regency	2.180.603	2.257.871	150,52
	Garut Regency	2.117.318	2.186.437	145,76
	Ciamis Regency	2.021.657	2.089.464	139,29
	Pangandaran Regency	2.018.389	2.086.126	139,07
	Kuningan Regency	2.010.734	2.074.666	138,31
t	Banjar City	1.998.119	2.070.192	138,01

Industrial zones & big cities have the highest wage rate

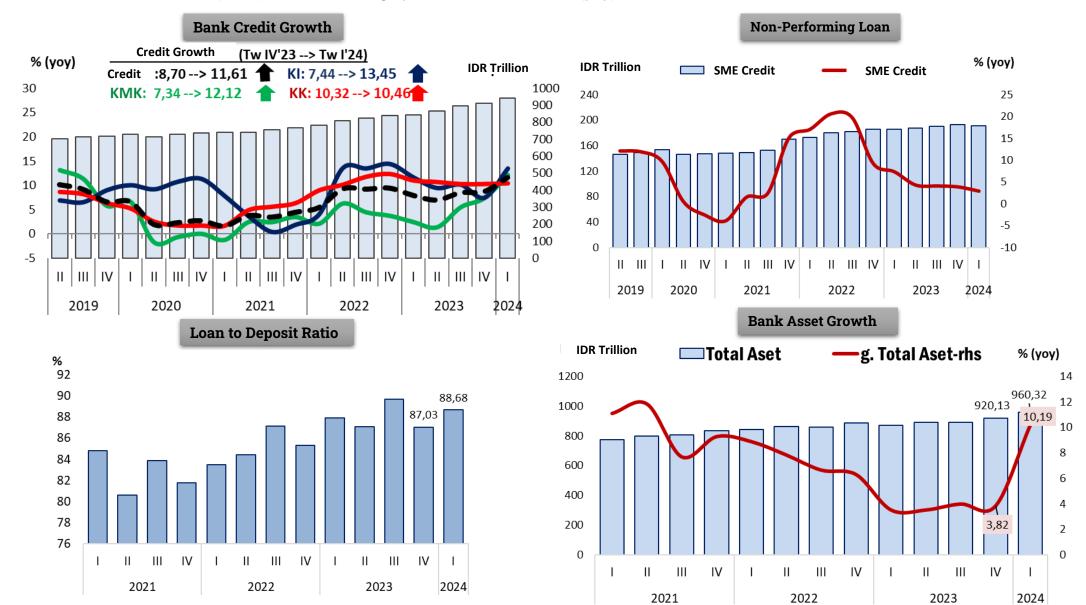
Exchange rate: Rp15.000

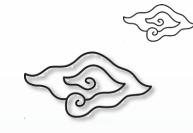
based on 2024 National Budget

## **REGIONAL FINANCIAL SYSTEM STABILITY**

**Banking Industry** 

Regional financial system stability in the first quarter of 2024, credit growth increased compared to the first quarter of 2023 11,61% (yoy). Non-performing loan slowly increased to 2,93% (mtm), meanwhile Loan to Deposit Ratio slowly decreased to 88,68% (mom). Total asset highly increased to 10,19% (yoy).







# **BROWN BOOK PROJECT**



# West Java Project Ready to Offer



- Industry Medicinal Raw Materials: Paracetamol
- Bandung Metropolitan Urban Railway
- Subang Sugar Factory
- GWA of Cisolok Cisukarame
- Geodipa Energy Patuha
- Solid Renewable Fuel Production
- Provincial Distribution Center
- Kertajati Airport E-Commerce Hub
- Cargo Village Kertajati
- Kuningan Highland Botanical Garden
- SEZ MNC Lido City
- Natural Rubber-Based Aircraft Tire Industry
- Electric Motor Industry For Electric Vehicles



# **Industry Medicinal Raw Materials: Paracetamol**







#### Key Investment highlight

Location

Estimated Investment Value Capex : IDR 4 Trillion
Opex : IDR 944,5 Billion

Total Area/Land Status 7,5 Ha (Owned)

Business Scheme Build Operate and Transfer (BOT)

Project Owner PT. Suryacipta Swadaya

Financial Feasibility IRR : 13.00%, NPV : IDR 721.415.174.605

Subang, West Java

Payback period: 12 years 3 month

#### **Project Description**

#### National Market Opportunities:

- · Total 230 pharmaceutical industries, 73% are controlled by local factories
- · Pharmaceutical industry growth 9% in 2019
- · Contribution to GDP 16%
- $\cdot$  The highest import of Paracetamol (7,000 tons) US\$32.5 million or IDR 471,250,000,000 / year

#### Global Market Opportunities:

- The value of the worldwide trade in pharmaceutical drugs reached US\$ 611 billion
- Indonesia is the number 44 product exporter pharmaceuticals with a value of US\$600 million or only 0.1% market share
- · Ready to open for expansion with any scheme
- · Indonesia is the largest pharmaceutical market in ASEAN with a value with a market share of 29% a value of US \$ 7 billion
- $\cdot$  In the world, Indonesia ranks 26th in the market pharmaceuticals with a value of US\$ 7 billion

#### **Project Owner Profile**

PT Suryacipta Swadaya (est. 1990) is a member of PT Surya Semesta Internusa Tbk (SSIA), also known as Surya Internusa Group, one of the longest established business groups in Indonesia. SSIA is a public company which businesses include:

- Property development & management
- Construction
- Hospitality

#### **Contact Person**

Name: Ms. Zega

Occupation: Tenant Manager Phone: +62 822-7365-0295

Email / website: -





# Bandung Metropolitan Urban Railway



#### **Project Description**

Bandung Metropolitan Urban Railway is a public transportation project to support urban activities in Bandung Metropolitan Area. The proposed project has seven corridors and will be gradually developed. As the urban population will continuously increase, there is a need to develop an alternative transportation mode in Bandung Metropolitan. The project is also very strategic to connect Jakarta – Bandung High Speed Train in Tegalluar and Bandung city and also become one of the major driver of the regional economy.

Key	Investment	h	ig	h	light
-----	------------	---	----	---	-------

Location Bandung Metropolitan Area (5 Municipalities)

Estimated Investment 1st phase : CAPEX : IDR 11.6T /USD 764.2M,OPEX :

Value IDR 2.78/USD 182.9M

2st phase : CAPEX : IDR 11.T/USD 722.2M,OPEX :

IDR 2.71/USD 178.3M

Total Area/Land Status 1st phase (m2): Public: 10.807,211 / Private:

93.763.841

2st phase (m2): Public: 75.136.696 / Private:

99.885,094

Business Scheme Public Private Partnership (PPP)

Project Owner Transportation Agency of We

Financial Feasibility Concession Period: 34 Years

Projected Income : USD 67,9 Million, IRR : Phase 1  $\,$ 

9%, Phase 2 10,4%, NPV : 80,4% dan 31,7%,

Payback Period : 30 Years

#### **Project Owner Profile**

The agency has the main task of carrying out government affairs in the field of transportation, including the Traffic and Road Transport (LLAJ) sub-affairs, shipping sub-affairs, aviation sub-affairs and railway sub-affairs which are the authority of the province. Center and carry out assistance tasks according to their field of work.

#### **Contact Person**

Name : Mr. Dhani Gumilar

Occupation : Division Head of Transportation

Phone : +62 812 2240 2810

Email : dhagum@jabarprov.go.id



# **Subang Sugar Factory**







#### Key Investment highlight

Location

Pasirbungur Village, Subang Regency

Estimated Investment Value

USD 85,80 Million or equal to IDR 1,3 Trillion

Total Area/Land Status

3.300 Ha of Sugar Cane Field/ Owned 2.700 Ha (potentially owned)

Business Scheme

- Joint Operation (Concession periode: 15 Yr)

- Other Agreeable Cooperation Form

Project Owner

PT PG Rajawali Nusantara II (Part of IDFOOD)

Financial Feasibility

Projected Income: IDR 598 Billion

IRR: 16,11%, NPV: IDR 416 Billion, Payback

Period: 6 Years

#### **Project Description**

Subang Sugar Factory is located in blok Cidangdeur, Pasirbungur village, Subang regency, West Java. with a position of 25 km from the city of Subang to the west and 15 km to Sukamandi (Pantura). PG Subang stopped operating in 2018, with an area of 4,760 Ha of milled sugarcane covering 4,253 Ha of HGU land, 370 Ha of KSO land (Operational Cooperation) and 138 Ha of sugarcane area belonging to the community, therefore PG Subang is currently an asset that needs to be re-utilized. In order to advance the Indonesian sugar industry, PT Rajawali Nusantara Indonesia (Persero) as the parent company of this sugar factory seeks to continues develop its sugar production capacity. One of the sugar production development plans is to revitalize the Subang sugar factory. In addition, many investors offer to provide capital injections to revive the Subang sugar factory. This rebuilding of the Subang sugar factory will also encourage the welfare of local residents because there are still few industrial activities in Subang. Subang sugar factory revitalization plan with a capacity of 4.000 TCD

#### **Project Owner Profile**

PT. Rajawali II is a Food Holding Subsidiary of ID FOOD, which is engaged in Agroindustry, especially the Sugar Industry (White Crystal Sugar), which is located in Subang, West Java Province. PT. PG. Rajawali II is a Subsidiary of IDFOOD which has the largest area and has the largest assets.

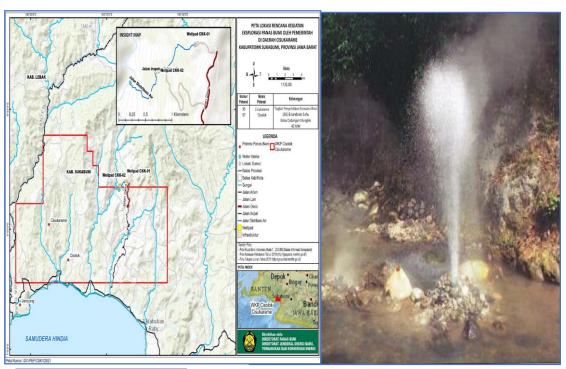
#### **Contact Person**

Name : Mr. Karpo B Nursi
Occupation : Corporate Secretary
Phone : +62 852 9584 9984

Email : publicrelation@rajawali2.co.id



## **GWA of Cisolok Cisukarame**



D '			
Pro	ГРСТ	Descri	ntion
1 1 0	CCL	DC3CII	Puon
,			

GWA Cisolok Cisukarame is one of geothermal working area (GWA) in Sukabumi Region, West Java. Currently, GWA Cisolok Cisukarame is being carried out geothermal exploration by Government to determine its reserves (proven) and minimize development risk during exploration drilling. The Cisolok Cisukarame prospect area is estimated to have a resource of 45 MW (Geological Agency, 2022) with power generation capacity are planned for 20 MW (DGNREEC, 2020). The tender of GWA Cisolok Cisukarame will be conducted by Ministry of Energy and Mineral Resources (MEMR) c.q. Directorate of Geothermal in 2022–2023 to obtain potential developers to achieve government goal to improve the renewable energy mix by 2025 and net zero emission by 2060.

Key Investment highlight				
Location	Sukabumi Region, Cisolok-Cisukarame Area			
Estimated Investment Value	USD 100 Million (est. 5 MUSD/MW for 20 MW			
Total Area/Land Status	15.580 Ha / Working Area			
Business Scheme	To be Discuss			
Project Owner				
Financial Feasibility	Confidental			

#### **Project Owner Profile**

GWA Cisolok-Cisukarame is one of geothermal working area that stipulated by Ministry of Energy and Mineral Resources (MEMR) in 2012. The Directorate of Geothermal under the MEMR has the authority to manage and supervise geothermal business in Indonesia. One of its duties is to issue geothermal permits from the GWA tender process. Geothermal permits are used by developers to develop geothermal resources into electricity that will be sold to PLN.

#### **Contact Person**

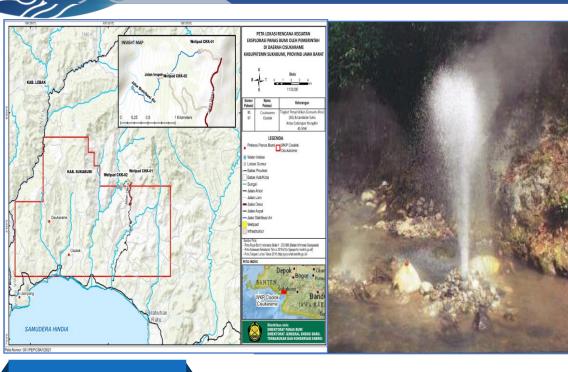
Name : Delimantara

Occupation : Coordinator of Investment & Cooperation of Gheotermal Directorate

Phone : (+62 21) 398 300 77 Email : investama@esdm.go.id



# **Geodipa Energy Patuha**



Key investment nigniight	
Location	Patuha, Bandung Regency
Estimated Investment Value	CAPEX: USD 211,16 Million / IDR 3.21 Trillion
Total Area/Land Status	Most of are using existing unit 1 Area ar 2,85 Ha additional IPPKH
Business Scheme	Joint Operation (KSO) / Obligation
Project Owner	PT. Geo Dipa Energi
Financial Feasibility	IRR 5,6%, NPV : USD 82,55 Bio

#### **Project Description**

The project will support the expansion of Indonesia's geothermal generating capacity to contribute to the sustainability, resiliency, and sufficiency of the electricity system, and is aligned with the following Sustainable Development Goals (SDGs): SDG 7 on access to affordable, reliable, sustainable and modern energy for all and SDG 13 on urgent action to combat climate change and its impacts. The project will support GDE, a state-owned geothermal company focused on the development and operation of geothermal resources, to commission an additional 55 megawatts (MW) of geothermal electricity generating capacity at the Patuha geothermal field in West Java

#### **Project Owner Profile**

Key Investment highlight

PT Geo Dipa Energi (Persero)/GeoDipa is a Geothermal BUMN that conducts business activities with many parties. The share holder of GDE is MoF (94,5%) and PLN (5,5%). The government has launched a new renewable energy mix of up to 23% by 2025. As a BUMN in the geothermal sector, GeoDipa is committed to supporting the achievement of the targets set by the government, especially since Indonesia is a country that has very large geothermal reserves. In line with the Road Map of Indonesia's Geothermal Energy Development, GeoDipa continues to optimize the potential of geothermal energy in order to support the sustainability of the nation's productivity and national economic growth that continues to increase.

#### **Contact Person**

Name : Mr. Ahmad Riyan Suryansyah Occupation : General Support Manager

Phone : +62 812 2386 342 Email : ryan@geodipa.co.id



## Solid Renewable Fuel Production



#### Key Investment highlight

Location

Ciliwung River Stream, Depok, West Java

Estimated Investment Value

CAPEX: USD 2,14 Million / IDR 32,6 Billion

Total Area/Land Status

800 m2/site with total of 20 sites

**Business Scheme** 

Joint Operation (KSO) / Obligation

**Project Owner** 

Comestoarra

Financial Feasibility

IRR: 19%

Payback Periode: 5 Years

#### **Project Description**

60 percent organic waste and heterogenous biomass residues has been throwed to the river of Ciliwung, which has contaminated the river and once the waste has been dumped, therefore it produce methane gas, which 28 times dangerous than carbondioxide.

Notes: Currently, Gerakan Ciliwung Bersih has managed all KCP across watershed Ciliwung River and has been installed pilot project in the office of Gerakan Ciliwung Bersih Jakarta. The central government therefore give the mandate to the GCB to replicate TOSS to solve the environmental problems in Ciliwung River

#### **Project Owner Profile**

Comestoarra.com is a startup company that has initiated community based waste to energy for distributed energy resources program (TOSS). The concept of TOSS is creating Solid Renewable Fuel, which currently have known as RDF by processing the organic waste and biomass residues with bio drying method. Comestoarra.com has designed the Supply-Value Chain Management for the management of TOSS and has intensively coordinated with the related ministries due to propose the co-firing, dediselization, and fossil fuel substitution in rural and remote areas of Indonesia.

#### **Contact Person**

Name: Mr. Arief Noerhidayat

Occupation : CEO

Phone : +62 855 8700 084

Email : arief.noerhidayat@comestoarra.com



## **Provincial Distribution Center**



#### LUAS LAHAN PDP 55.435.28 M2

- A. GUDANG A 60X24 M (1440 M2)
- C. CUDANG C 60x72 M (4320 M2)
- D. GUDANG D
- E. GEDUNG KANTOR F. 15x32 M (480 M2)
- G. POWER HOUSE
- AREA ISTIRAHAT
- 1. ENTRANCE GUDANG
- 2. ENTRANCE KANTOR
- 4. PLATFORM CONTAINER
- 5. PLATFORM CAS
- 6. KOLAM RETENSI
- 7. PARKIR MOBIL

#### 8. PARKIR MOTOR

#### Key Investment highlight

Location Campaka District, Purwakarta Regency

**Estimated Investment** USD 19.4 Million / IDR 294 Billion (All Phase) Value

Total Area/Land Status 5.5 Ha / Owned

**Business Scheme** Joint Operation (KSO), or Other Agreeable Cooperation Form

**Project Owner** PT Agro Jabar

Financial Feasibility Phase 1 Only: NPV: USD 674 Thousand, IRR: 11.16 %, PP: 5 Years, Rol: 24.1 %. Project Income: IDR 1 Trillion (in 30

years), IDR 33 Bio per years

#### **Project Description**

Provincial Distribution Center (PDC) is a distribution center that functions as a buffer stock for basic key commodities and strategic commodities for a provincial distribution network. PDC aims to maintain and control the stability of the availability of the quantity and price of basic goods; cut the distribution chain and ensure the smooth distribution and availability of basic goods; improve trade facilities and infrastructure and as a part of consumer protection effort in the West Java Province.

#### **Project Owner Profile**

PT Agro Jabar is a Regional Owned Enterprise (BUMD) of West Java Province. Founded in 2013 with the aim of to increase the usability of regional assets, develop regional investment, contribute to the regional revenue and helps to drive the regional economy development. The scope of business of PT Agro Jabar is in the fields of plantation, forestry, animal husbandry, fishery, food reserves and other businesses in the agro sector

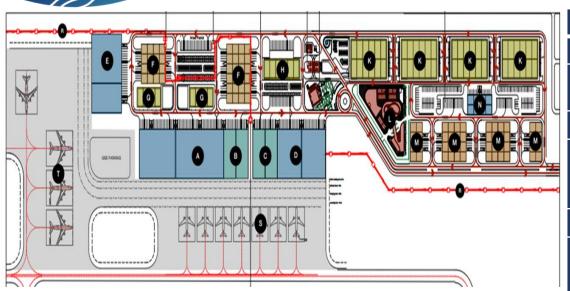
#### **Contact Person**

: Mr. Iswara Pandu Inggita Name Occupation : Corporate Secretary : +62 812 8080 9789 Phone

: iswarapandu41283@gmail.com **E**mail



# **Kertajati Airport E-Commerce Hub**



#### Project Description

The development of Cargo Village becomes necessary in order to anticipate future air cargo demand until 500,000 tons per year form the existing cargo terminal can only accommodate 31,545 tons of cargo per year.

The Cargo Village area will be equipped with integrated facilities that meet international standards to ensure smoothness, safety, effectiveness, and efficiency of air cargo shipping operations.

Kev	Investment	hig	hlig	ht
		ം	O	

Location

Estimated Investment Value

Majalengka Regency, West Java

± Rp 16.935.000.000.000,-

± USD 958,6 Million

Total Area/Land Status

**Business Scheme** 

5.280 Ha

- Airport : Land Rent & Revenue Sharing

- Aerocity : Private Call (Joint venture with

subholding)Cooperation Form

Project Owner

Financial Feasibility

PT. BIJB

Airport: IRR: 22,58%, NPV: IDR 541,12 B,

Payback Period: 11,1 years.

**Aerocity**: IRR: 12,04%, NPV: IDR 1.074

Million, Payback Period : 20 years

#### **Project Owner Profile**

PT Bandarudara Internasional Jawa Barat ("PT BIJB") is a BUMD owned by the West Java Provincial Government assigned to build, manage, and develop the West Java International Airport in Kertajati and the Kertajati Aerocity area based on West Java Provincial Regulation Number 22 of 2013 concerning the establishment of an agency. A regionally owned business that manages the West Java International Airport and Kertajati Aerocity which was later changed to the West Java Provincial Regulation Number 7 of 2017.. Kertajati International Airport and Aerocity is expected to be the future of aviation services that supports main road accessibility, streamliner and harbour. The Aerocity concept proposed to be the center of economy activity sustained by huge natural resources and agricultures so that this airport ensuing as the economic booster in West Java.

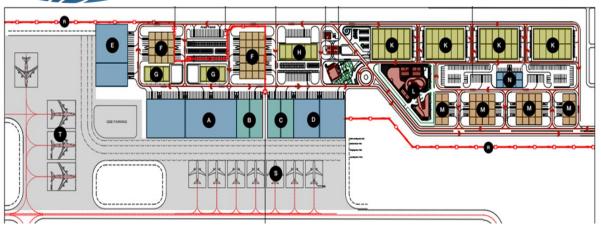
#### **Contact Person**

Name: Mr. Mohammad Hikmat

Occupation : Corporate Secretary of Airline and Cargo

Phone : +62 821 2779 2278 Email : corsec@bijb.co.id

# Cargo Village Kertajati



#### **Project Description**

The development of Cargo Village becomes necessary in order to anticipate future air cargo demand. The existing cargo terminal can only accommodate 31,545 tons of cargo per year.

The air cargo industry – freight forwarders, airlines and ground transporters – moves 35 percent of global trade by value, yet only 1 percent of volume. Lately, it's been e-commerce driving the demand, and it's not going away anytime soon. As retailers fully embrace artificial intelligence, blockchain technology and big data analytics, online transactions will become easier and more personalized. This represents an opportunity for our industry, but in order to take full advantage of it, it's modernize or get left behind.

The Cargo Village development will build integrated facilities that meet international standards to ensure smoothness, safety, effectiveness, and efficiency of air cargo shipping operations

#### Key Investment highlight

Location Majalengka Regency, West Java

Estimated Investment IDR 1.3 Trillion USD 86.7 Million

Total Area/Land Status 68.4 Ha (Owned)

Business Scheme Private Call

Project Owner PT. BIJB

Financial Feasibility NPV: USD 36,1 Million, IRR: 19.79%,

PP: 11.09 Year (MRO)

#### **Project Owner Profile**

PT Bandarudara Internasional Jawa Barat ("PT BIJB") is a BUMD owned by the West Java Provincial Government assigned to build, manage, and develop the West Java International Airport in Kertajati and the Kertajati Aerocity area based on West Java Provincial Regulation Number 22 of 2013 concerning the establishment of an agency. A regionally owned business that manages the West Java International Airport and Kertajati Aerocity which was later changed to the West Java Provincial Regulation Number 7 of 2017. Kertajati International Airport and Aerocity is expected to be the future of aviation services that supports main road accessibility, streamliner and harbour. The Aerocity concept proposed to be the center of economy activity sustained by huge natural resources and agricultures so that this airport ensuing as the economic booster in West Java.

#### **Contact Person**

Name : Mr. Dian Nurrahman
Occupation : VP Commercial
Phone : +62 813 1233 9343
Email : infoo@bijb.co.id





# **SEZ MNC Lido City**



Kev	Investment	hie	gh	light
,		٠	)	

Location Bogor Regency, West Java

Estimated Investment IDR 33.4 Trillion Value USD 2.4 Billion

Total Area/Land Status 1.040 Ha

Business Scheme Open to Discuss

Project Owner

Financial Feasibility

MNC Group

To be Discuss

#### **Project Description**

SEZ Lido is located in Bogor Regency, West Java Province and can be accessed by train or land transportation via the toll road. Located 2 hours from Soekarno Hatta International Airport, Lido SEZ was established through Government Regulation number 69 of 2021 with the main tourism activity proposed by PT MNC Land Lido who has experience in the creative, entertainment and tourism industries.

Developed to be a world-class destination, SEZ MNC Lido City will present MNC World Lido which will feature MNC Park – the first international standard Theme Park in Indonesia, Retail, Dining & Entertainment, Luxury Hotels & Resorts, 18-hole Championship Golf Course designed by Ernie Els, Exclusive Villas, Movieland – The Most Integrated & One Stop Studios, Lido Music & Arts Center – The First Class Outdoor Music & Arts Festival Venue in Indonesia, Lido World Garden which will highlight the beauty of parks around the world, techno park & data center, international circuit, university, and other supporting facilities.

#### **Project Owner Profile**

As part of MNC Group, MNC Land has grown to become one of the largest Entertainment Hospitality Companies in Indonesia. MNC Land continues to grow and focuses on the development of its flagship projects, namely SEZ MNC Lido City, MNC Bali Resort, and other prestigious projects

#### **Contact Person**

Name : Mr. Hartono Santoso

Occupation : Director

Phone : (+62 21) 392 9828

Email : hartono.santoso@mncgroup.com



# Natural Rubber-Based Aircraft Tire Industry



#### **Project Description**

Indonesia is the world's second-largest natural rubber producer, exporting around 80% of the 3.2 million tons of natural rubber it produces each year. The government plans to increase the value of rubber products by diversifying them, including making aircraft tires.

The aircraft tire industry has the potential to become a pioneer industry to meet domestic demand, which has so far been imported. The demand for aircraft tires is predicted to increase, along with the number of aircraft by 25% in 2030.

The new aircraft tire industry will be located in Kertajati International Industrial Estate Majalengka (KIEM), with access to facilities such as water, electricity, natural gas, waste management, and transportation. The main raw material, Ribbed Smoked Sheet (RSS) natural rubber, will be supplied by PT Perkebunan Nusantara. This will establish Indonesia's pioneer aircraft tire industry, backed by potential raw materials, regions, and government policies.

Key Investment highlight	
Location	Kertajati International Industrial Estate Majalengka, Kertajati, Majalengka Regency, West Java
Estimated Investment Value	IDR 2.73 Trillion USD 182 <b>M</b> llion
Total Area/Land Status	16 Ha
Business Scheme	To Be Discuss
Project Owner	Kertajati International Industrial Estate Majalengka (KIEM)
Financial Feasibility	WACC 12.20%, IRR 12.75%, Payback Period: 9 years 9 month NPV IDR 113.60 Bio

#### **Project Owner Profile**

The aircraft tire industry from natural rubber will be located in Kertajati International Industrial Estate Majalengka (KIEM). KIEM is located in the Rebana Triangle area which is directed to be a special location for the aviation industry. This area is supported by facilities in the form of raw water, electricity, natural gas, waste management and connectivity of the Trans-Java Toll Road, Kertajati International Airport and Patimban Port. To support this industry, PT Perkebunan Nusantara is ready to supply natural rubber of the Ribbed Smoked Sheet (RSS) type which is the main raw material.

#### **Contact Person**

Directorate of Manufacturing Industry Planning, BKPM

Phone : (+62 21) 5207022 Email : tu.ditpim@bkpm.go.id



# **Electric Motor Industry For Electric Vehicles**



#### **Project Description**

The electric motor industry project for electric vehicles is one of the strategic projects that will realize the independence of the electric vehicle ecosystem in Indonesia with promising investment prospects in the future and achieving the Sustainable Development Goals. This priority investment project offers the construction of production and supporting facilities, as well as Research and Development (R&D) for Brushless Direct Current (BLDC) electric motors with an area of 6 hectares and is located in (GIIC) in Central Cikarang District, Bekasi Regency, West Java Province.

The production capacity of BLDC motors for 2-wheeled electric vehicles reaches 96,000 units per year, and 12,000 units of BLDC motors for 4-wheeled electric vehicles per year. This sustainable investment project will positively contribute to meeting the demand for 2-wheeled electric vehicles of 2.7 million units and electric motors for 4-wheeled electric vehicles of 660 thousand units in 2030 in Indonesia. In addition, it supports the target of developing Battery-Based Electric Motorized Vehicles (KBLBB) from the Government of Indonesia.

Key Investment highlight	
Location	Bekasi Regency, West JavaRegency, West Java
Estimated Investment Value	IDR 374.11 Billion USD 24.974 Million
Total Area/Land Status	6 Ha
Business Scheme	To Be Discuss
Project Owner	Greenland International Industrial Center (GIIC)
Financial Feasibility	IRR 17.50%, NPV: IDR 180.98 Bio, Payback Period 6 years WACC 10.83%

#### **Project Owner Profile**

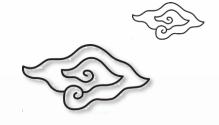
BKPM or Indonesian Investment Coordinating Board is a Government Agency, which in charge of implementing policy and service coordination in investment in accordance with the provisions of the regulations.

BKPM recommended the GIIC area, it is good are for the development of the Electric Motor Industry for Electric Vehicles.

#### **Contact Person**

Directorate of Manufacturing Industry Planning, BKPM

Phone : (+62 21) 5207022 Email : tu.ditpim@bkpm.go.id





# WEST JAVA SMALL AND MEDIUM ENTERPRISES





# **SMME Export Potential**

#### **Hofland Coffee - (Koperasi Gunung Luhur Berkah)**

The Gunung Luhur Berkah Producer's Cooperative (GLB) is a national scale cooperative with the slogan "Milenial Farming and Gardening" which organizes main business activities in the form of agriculture and plantations by focusing on cultivating Arabica and Robusta coffee commodities in collaboration with Perum Perhutani, PTPN VIII <a href="Hofland Coffee">Hofland Coffee</a> Subang and coffee farmer groups as well as coffee business actors by expanding coffee cultivation business activities.



#### Frinsa Coffee (CV. Frinsa Agrolestari)





<u>Frinsa</u> combines tradition and ongoing research in the field of plant cultivation and coffee processing to produce the best quality coffee. With the increasing international concern about the environment, the coffee processing process at Frinsa has always been oriented towards eco-friendly processing. Currently, Frinsa specialty coffee products have been accepted in the international market, including Europe, US and Australia.

### **Malabar Coffee (Farmers)**

Mount Malabar is one of the areas that has obtained the geographical indication certification for Java preanger coffee. <u>Malabar coffee</u> is very special because from the cultivation process to post-harvest processing, it has implemented SOPs, uses skilled personnel, and is supported by international standard equipment. There are 5 choices of special coffee products. The 5 product choices reflect the processing process in Malabar coffee, namely civet coffee, wet process, natural dry process, and honey processing.







# **SMME Export Potential**

#### **TXTURE Shoes- (PT. Tekstur Kayatama Semesta)**

**TXTURE** is an attitude, built with respect, independence, and handmade craftsmanship. Made especially for customers with a passion for art and aesthetics. The finest ingredients, inherited skills and traditional receipts. The magic touch of our craftsmen makes our products enchanting. The TXTURE process which uses handwelted techniques is a process that proves one thing, is made to long-lasting, is made with passion.









#### Tzeza Bag - (PT. Aekta Mandiri Kreasi)

<u>Tzeza</u> was present in 2011 by utilizing the creativity and talent of local leather craftsmen to meet customer needs with the best quality leather products at affordable prices. The basic ingredients of leather from a leather tannery factory that have guaranteed quality and are authentic. Tzeza also uses accessories that have tested the strength and uniqueness of the model. We will continue to empower creative talents to create the latest models to reach a wider market.

#### **Bermock (Blanket)**

**Bermock** is a multifunctional blanket brand based in the city of Bandung, Indonesia. Focus on knitted products. Currently Bermock produces knit blankets and ponchos. As part of today's society with a very practical life, Bermock wants to add more value to his product, namely a multifunctional blanket, this is manifested in a blanket which in addition to warm the body, can also become a carpet, Sofa Throw, as well as wall decoration.







## <u>Sapulogi – Sapu Lidi (PT. Bin Affan Exindo)</u>

<u>SAPULOGI</u> comes with a wide variety of broom products, ranging from Broomsticks, Garden Brooms, Rayung Brooms and various other brooms. Done by personnel who are quite proficient in the field of broom making, materials made from natural materials that can be recycled (without plastic) unique, zero waste, 100% natural, durable and long lasting and not easy to fall off. SAPULOGI Presents by utilizing the creativity and talent of local broom craftsmen to meet customer needs with the best quality broom products at affordable prices.



## **Akar NFYR (Shoes)**



As the name implies, <u>Akar NFYR</u> is a reminder for us not to forget where we came from, this can be seen from the ingredients used, the ingredients and also the traditions of our nation's culture. In addition, our passion is to minimize production waste by making new products from this waste, which is certainly unique from the design of NFYR Root products. The things mentioned above are our references in realizing sustainable, zerowaste products and still upholding the values of local wisdom.

## **Kirapassa (Blanket)**

**Kirapasa** becomes a traveling companion strung one by one; starting with the hope of self-potential, embrace potential in other spirits, synergy with the surroundings, then grow and link deeply harmony. Like a strand of thread that sticks out and knits together to form a blanket embraced, every trip should be wrapped and accompanied with comfort which creates warmth and is able to give spirit as well belief in the meaning of each journey and the process.





## **Adzkia Kaos Kaki**

Adzkia Kaos Kaki is a premium quality goods socks (grade A) made of nylon and spandex material, anti-bacterial, not easy to smell, easy to wash, soft and cool. Starting to export since 2017, until now, in the midst of the pandemic, they are still actively carrying out export activities. On May was export 1.500 dozen to Singapore and Malaysia. On July was export 432 dozen to Malaysia, and this August will export 4.800 dozen to Malaysia.





## **Agisakitri**

**Agisakitri** (Gallery Kitri) is a manufacture of handmade women's bags from Tasikmalaya Regency. Starting to export since 1993, and still active to export in the middle of the pandemic. Lately, on June and August 2021 export 500 pcs to Italy.

## **Sicipi Tempeh Chips**

**Sicipi Tempeh Chips** with the right thickness of chips, tasty and delicious taste of secret seasoning. Sicipi Tempeh Chips have 3 variants, namely original, hot spicy, and balado.

Pempek Goksan, a pempek brand in Bekasi with quality no 1. Its raw materials are Super Mackerel Fish, Super Linggau Shell Sugar, Premium Sago, and others.

Starting to export since 2019, and still active to export in the middle of the pandemic. Lately, on June 2021 export 5.020 pcs to Japan.





## **Bilgis Sale and Chips**

**Bilqis Sale and Chips** started exporting since June 2020, last time exporting sale tongue to Malaysia in December 2020. The export priority is the sale of fried tongues, besides that it also presents sweet chips





## Wanoja Coffee



Bandung Regency is one of the coffee producers the most and the best in West Java and the best coffee in Bandung Regency, one of which is **Wanoja Coffee** namely Arabica coffee which is produced from volcanic soil in Indonesia Kamojang area 1500-1700 above sea level, Laksana village Mother District. Wanoja Coffee started exporting since 2015 and still active to export as 600kg on May 2021 to Dubai.

## **Coconut Based Products (CV. Mitra Niaga Indonesia)**

Started a business in the manufacturing post-harvest agricultural tools and machinery in 1998, CV. Mitra Niaga Indonesia then developed business in agro-industry with coconut-based products. Some coconut-based products are organic coconut sugar, organic coconut chips, organic desiccated coconut, organic virgin coconut oil, organic coconut nectar and organic coconut aminos.

In 2016, CV. Mitra Niaga Indonesia exported organic coconut sugar for the first time to the USA. CV. Mitra Niaga Indonesia continues to strive to maintain product quality to meet standards, therefore our products have been certified Halal, British Retail Consortium (BRC), Organic (USDA-NOP, EU, and JAS), and PIRT. In 2019 MNI has successfully expanded its market to North America, Europe and Asia. Lately, CV. MNI exported 19 Ton to Polandia on July.











## **Horticulture (Lembang Agri)**

Lembang has more than 80% potential in the development of vegetable agribusiness, both in terms of the availability of raw materials, a cool climate and the socio-cultural culture of the community. Lembang Agri is led by Mr. Dodi as the Chairman of the **Lembang Agri** Farmers Group Association. Commodities include: Broccoli, Lettuce Head, Beans, Baby Beans, Chilli, Tomatoes, Mustard Greens, Eggplant, Zukini, Kaboca and others. Lembang Agri started export since 2020, they did the last export on August as 1,5 ton to Singapore.







## **Gunung Tilu Coffee (Margamulya**

**The Margamulya farmer** group, started growing coffee in 2001. In 2007, the Margamulya coffee farmer group received a visit from the President of the Republic of Indonesia, as well as receiving an award for the success achieved in coffee development in West Java Province.

In addition to conventional coffee cultivation, Margamulya coffee farmers have also started organic coffee cultivation since 2015. In 2019, the Margamulya farmer group succeeded in obtaining organic coffee certification for a plantation area of 30 hectares.

## (PT. Rabana Sejahtera

#### Indonesia

PT. Rabana Sejahtera Indonesia is a company that produces health drinks based on Indonesian natural raw materials. The product are Persimmon Pure Juice Imuno Booster, Persimmon Pure Juice Energy Drink, Persimmon Fruity Enzym. Started export since 2020, in 2021 was exported 200kg to Oman, and 1 container to Australia, and will join Malaysian Expo on September.





## **Jaga Alam Lestari Producer Cooperation**

JAGA ALAM LESTARI PRODUCER COOPERATION is engaged in the production of bamboo as raw material. Our main products are bamboo panels, bamboo strips for laminated bamboo products, bamboo gazebos/home stays, bamboo furniture, and bamboo craft (bamboo crafts). The initial impetus for the establishment of a sustainable Nature Conservation was from bamboo craftsmen who carried out production activities and wanted a joint business platform. They're planning to export to Australia in this year.



# DUDUDZ Zanana Zanana Zanana Zanana

## **Zanana Chips**

Zanana Chips is a piece of happiness from a snack that is made out of banana, wrapped by catchy packaging that will bring happiness in every bite of it. Zanana Chips has been distributed to more than 70 cities in Indonesia. And also in some countries such as Malaysia, Singapore, Brunei, Japan, and China. Zanana Chips has a purpose to simply make everybody happy.

## **Dama Kara (Fashion)**

Departing from the belief that everyone has privileges respectively, **Dama Kara** was born. Dama Kara is committed to lifting processed fabrics. Our craftsmen are traditionally on odd volumes and support drawing therapy for special associates. Dama Kara appreciates the images produced in this therapy to be applied to even volume collections, and special companions whose pictures we lift will get sales royalties Every month. Dama Kara hopes, will be born pride and appreciation for people with autism from family and environment around. They've customer buyer from Singapore, Australia, Hongkong, Taiwan, and Malaysia.





## **An-Nafi Mushroom House**

**Oyster mushrooms** processed started in 2018 with mushroom cultivation and 2020 starting to develop downstream (processed oyster mushrooms) so that it becomes a channel for selling fresh mushrooms for local farmers and thank God now apart from education and cultivation of oyster mushrooms, starting in 2020 we are adding a family with local residents (Annafi Mushroom Processing Division), with mushroom products (Mushroom Chips, Mushroom Cysts, Mushroom Meatballs, Mushroom Nuget and Shredded Mushrooms). Started export in 2020, was exported 180pcs to Hongkong on June.



## **Boolao** (Fashion)

The wealth of wastra in Indonesia is the reason **Boolao** was founded. Boolao tries to explore wastra by "marrying" the beauty of various fabric-making techniques in Indonesia with other techniques, both from within the country and abroad.

Made wholeheartedly by Boolao artists in Bandung Regency by bringing up the story of a meaning in every motif created, then applying it in an aesthetic and distinctive fashion dress while still having cultural elements. They'va customer buyer from Singapore and Philipina.

## **Arae (Fashion)**

Bogor, the city of rain is so close to its lush plants and nature. With gratitude we cultivate these plants and preserve them by employing young people who are passionate about learning and continue to work, we express our love for cultural heritage by using materials such as Bogor Weaving Silk, daluang bark (se'eh) and Badui Weaving, an ecoprint pattern that We create uniqueness that is always different and always captivates the eye of the beholder.









## **TYU (Dried Fruit)**

The products we have made and marketed are Chewy Fruits, dried fruits that are processed at low temperatures to maintain their natural taste, color, and nutrition. **TYU** Chewy Fruits are made without the addition of other raw materials. No sugar, preservatives or artificial colouring. TYU Chewy Fruits is made from fresh fruit, that's why TYU Chewy Fruits tastes really fruity. TYU also collaborates with local Indonesian farmers. Fruit that can only be marketed by farmers is fruit with good gramation and shape. TYU is here to help farmers process their fruit into healthy and quality products. They will start to export in the end of 2021.





## **Body Wash (Kun Anta)**

Kun Anta Natural Castile Soap is a bath soap made with a traditional saponization process from olive oil, coconut oil and castor oil, resulting in a natural castile soap that not only cleanses, but also moisturizes, nourishes and nourishes the skin. This soap is different from general bath soap which is based on detergent or SLS surfactant (sodium laureth/lauryl sulfate) as well as other chemicals such as triclosan & parabens which make the skin drier, irritated and have various other negative effects on the health of the body. Kun Anta Castile soap restores the natural way of making soap and prioritizes natural ingredients and a "less harsh chemical" formula to provide maximum benefits for long-term health.

## **Mahkota Coffee**

Mahkota Coffee revives the prestige of Priangan coffee (Java Preanger Coffee), which has been introduced and has become a pro in the European market since the 1700s. Starting production since 2010 with the brand "Mahkota Coffee", P.D. Mahkota Java Coffee continues to maintain the quality of every coffee bean harvested, in order to achieve the vision of becoming a producer of Java Preanger coffee with the best quality in the world.







## Sampurasun (Someah Group)

**SAMPURASUN** is a local bag brand from Bandung, which is produced using digital printing canvass material combined with quality synthetic leather. Trendy designs and unique motif designs that are characteristic of the city of Bandung are the hallmarks of our brand as a superior product and a souvenir of 'Bandung City'.

SAMPURASUN Bandung has a characteristic motif, which has a local story of the culture of the city of Bandung. Collaborating with Bandung city designers. SAMPURASUN Bandung has released several series of bag motifs, by highlighting contemporary things in Bandung such as the Bandung Culinary Series, Bandung Folklore Series and the very Best Series. SAMPURASUN itself comes from the Sundanese language which means "Greetings full of greatness" to the Sundanese people. On November 2020 exported to NY, Brusel, Berlin, Bratislava, Sarajevo, Moscow, Harare. Belgia, Saudi Arabia, and Nursultan.







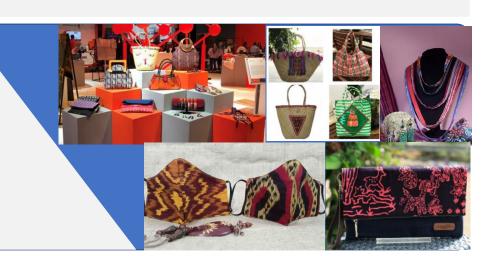
## **Lentera Gentur**

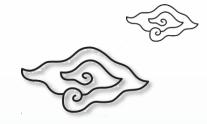
Lentera Gentur and Rumah Mahar Afika are manufacturers that have a business in the craft sector, namely products made of glass and brass in the form of decorative lamps, decorative lanterns, terrariums, ring boxes, delivery boxes, and knick-knacks needed by wedding organizers & home decorations. Lenteragentur was founded in 2017. 90% of marketing is through online methods so that it can be reached and purchased by domestic and foreign customers through marketplaces in Indonesia. Started export in 2019, on August 2021 exported to Malaysia, Singapore, and Philipina.

## PaduzZeE (PT. Gemerlap Wastra Indonesia)

The business, which started in September 2014, focuses on the manufacture of women's accessories and knick-knacks made from Indonesian fabrics. In line with the development of batik in the international fashion world, **paduzZeE** wants to introduce various other Indonesian fabrics, such as various woven fabrics and songket.

Working directly with wastra craftsmen spread across Indonesia, these fabrics are processed in the form of accessories, women's bags and home decor. PaduzZeE also collaborates with several wastra-based fashion SMEs in the utilization of their production waste. Supported by crafters in the workshop environment, this is one way for PaduzZeE to form a women-based community to support PaduzZeE's operational activities. Started export since 2014, and still active to export in this year on August 2021 14pcs to US.







# FINANCIAL INCENTIVES & FACILITIES







# Market Potentials

The Most Populous

Province

As the most populous province in Indonesia,
West Java offers the biggest potential market, with growing number of middle-class households

The Biggest Productive

Age Population

West Java has

37.5 million people
in productive age

# Home Of Investment

The Highest Contribution
To National Investment
Realization

West Java contributes **14 .57** % of National Foreign Direct Investment Realization which reaches **8.6** Billion USD

# #1 Domestic Tourist Visit

The Nearest Industrial ZoneTo The Capital City

West Java has more than 28 industrial estates (20,538 Ha total area) which is the closest to the capital city with more competitive wage

West Java Province is The Number One Indonesia Province with the highest Domestic Tourist Visitation In 5 Year Behind.

# **Growing Economy**

The Highest Contribution

To GDP

West Java contributes

13.23% of National GDP

The Highest Contribution

To National Export Goods

West Java contributes

16.28% of National export
in goods

# **Center Of Excellence**

West Java is also home for world-class higher educations and multinational companies.









Best universities in Indonesia are from West Java:



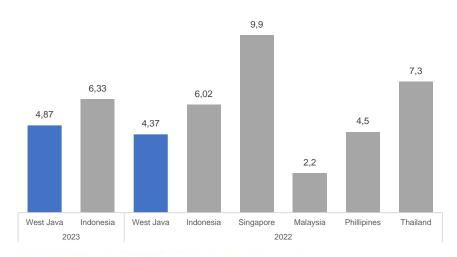






## INVESTMMENT EFFICIENCY

## Incremental Capital Output Ratio (ICOR)



## West Java's ICOR can compete with other Asian Countries

#### LOWER IS BETTER

ICOR is the additional capital required to increase one unit of output.

The lower the ICOR, the higher the productivity of capital or the marginal efficiency of capital

## Efficiency in Investing in West Java



#### INVESTMENT REDUCES UNEMPLOYMENT

For the last 5 years, 1% growth in the economy in West Java can reduce 0.02% unemployment



#### INVESTMENT CREATES JOB VACANCIES

For the last 5 years, 1% growth in the economy in West Java can absorb 100,000 workers



#### INVESTMENT REDUCES POVERTY

For the last 5 years, 1% growth in the economy in West Java can reduce 33,000 poor people

Invest in West Java is more efficient



## **IMPORT DUTY FACILITIES**

#### **CRITERIA**

Import duty exemption facilities are applied for industries which produce goods or service including :

Tourism and culture

- Public transportation
- Public health services
- Mining
- Construction
- Telecommunication
- Port

#### REQUIREMENTS FOR MACHINERY

To get import duty facilitesimported machines, have to be :

- For self needs
- Requested no later than 3 years after the issuance of the new Business Identification Number or the issuance of new additional business activities in Business Identification Number
- Valid for 2 years
- Can be extended for 2 years and can be added an extra extension based on the planned investment value
  - ✓ IDR 500 B 1 T: 1 year extension
  - ✓ IDR 1 T 5 T: 2x1 year extension
  - ✓ > IDR 5 T: 5 years extension

### REQUIREMENTS FOR GOODS AND MATERIAL

To get import duty facilites imported goods and materials, have to be :

- For self needs and 2 years needs of production, the facilities valid for 2 years and canbe extended for 1 year
- If the domestic component level is more than 30%, the facilities will valid for 4 years and can be extended for 1 year
- Requested then ready for commercial production and no later than 1 year after commercial production

#### **HOW TO APPLY**

- Access One Single Submission (OSS) portal in <a href="https://oss.go.id/">https://oss.go.id/</a>
- · Fill in data of planned project to obtain Business Identification Number
- Submit requirement documents, such as application form, list of machine, foods, and materials
- OSS will verify the administrative requirements, if complete, proceed to next step
- Government will do the technical clarification (technical meeting or field visit) in less than 5 working days
- If rejected, OSS will notify the proposer within3 working days
- · If accepted, OSS will issue certificate of facility

#### INCENTIVIZED

**BUSINESS SECTORS** 



# 

## FINANCIAL INCENTIVES

## TAX HOLIDAY & MINI TAX HOLIDAY

#### **CRITERIA**

- Given to new investment or business expansion
- Minimum investment IDR 100 Billion
- Given to companies operating in any of the 18 Pioneer Industries
- If not included in the Pioneer
   Industries list, companies can request
   a reduction of CIT facilities by
   fulfilling quantitative criteria similar to
   those of Pioneer Industries, with a
   minimum score of 80

#### **HOW TO APPLY**

- Access One Single Submission (OSS) portal at https://oss.go.id/
- Fill in the data of your planned project
- Submit the required documents to request a tax holiday
- The OSS will verify the administrative requirements within 5 working days.
- If the submission is incomplete, the OSS will provide a 3-working-day window to revise or add more data
- If the submission is complete, the OSS will issue an approval for granting tax holiday facilities

#### **INCENTIVE SCHEME**

#### TAX HOLIDAY

Corporate Income Tax Reduction 100 %

for minimum investment of IDR 500 Billion

Period of Facilities Based on Investment Value

5 years for IDR 500 B to 1 T 7 years for IDR 1 T to 5 T 10 years for IDR 5 T to 15 T 15 years for IDR 15 T to 30 T 20 years for > IDR 30 T

Additional Period 50% Corporate Income Tax reduction for the next 2 years

#### MINI TAX HOLIDAY

Corporate Income Tax Reduction 50 % for investment value between IDR 100 to 500 Billion

Period of Facilities

5 years

Additional Period 25% Corporate Income Tax reduction for the next 2 years

#### LIST OF PIONEER INDUSTRIES

- 1. Upstream basic metals
- 2. Oil and gas refining
- 3. Petrochemicals derived from oil, gas, or coal
- 4. Inorganic basic chemicals
- Organic base chemicals derived from agricultural, plantation, or forestry activities
- 6. Raw material for pharmaceuticals
- Semi-conductors or other computer components
- 8. Communication equipment
- 9. Health equipment
- 10. Motor vehicle production equipment
- 11. Robotics components
- Components for electrical motors of internal combustion engines
- 13. Vessel components
- 14. Aircraft components
- 15. Locomotive components
- 16. Power plant machinery components
- 17. Economic infrastructure
- 18. Digital economy



## FINANCIAL INCENTIVES

## **TAX** ALLOWANCE

#### **INCENTIVE SCHEME**

- Net income reduction by 30% of the investment value for 6 years, equating to 5% per year
- Shortening the asset depreciation period
- Imposition of a 10% income tax on dividends
- Compensation for losses exceeding 5 years but not exceeding 10 years

#### **CRITERIA**

- Labor-intensive
- High-value investment and export-oriented
- High domestic component rate
- Eligible for 166 business fields and 17 business fields in specific locations

#### **HOW TO APPLY**

- Access the One Single Submission (OSS) portal at https://oss.go.id/
- Fill in the data of your planned project
- The OSS will provide a notification of eligibility for tax allowance based on the project data
- Submit the required documents to request the tax allowance
- The OSS will verify the administrative requirements within 5 working days
- If the submission is incomplete, the OSS will provide a 3-working-day window to revise or add more data
- If the submission is complete, the OSS will issue an approval for granting tax allowance facilities

## **INVESTMENT** ALLOWANCE

#### **INCENTIVE SCHEME**

 Net income reduction by 60% of the investment in fixed assets, including land used for business activities

### **CRITERIA**

- Labor-intensive
- New investment or new business expansion
- Do not receive tax allowance or tax holiday facilities

#### **HOW TO APPLY**

- Access the One Single Submission (OSS) portal at https://oss.go.id/
- Fill in data of your planned project
- Submit the required documents to request an investment allowance
- OSS will verify the administrative requirements
- If eligible, OSS will provide approval notification
- When business is already Once your business is operational, submit the operation starting date and the value of asset realization
- OSS will validate the data
- If accepted, OSS will issue a certificate for facility utilization





## FINANCIAL INCENTIVES

## SUPER DEDUCTION TAX

## FOR VOCATION

#### CRITERIA

 Domestic taxpayers who engage in work practice, apprenticeship, coaching, and human resource development based on specific competencies

#### INCENTIVE

 Gross profit reduction of up to 200% from the total cost incurred for conducting work practices, apprenticeships, or coaching

#### **HOW TO APPLY**

- Access the One Single Submission (OSS) portal at https://oss.go.id/
- Make a request for super deduction
- Fill in the company data
- Submit the required documents
- OSS will verify the administrative requirements
- If accepted, OSS will issue certificate of facility

## FOR R&D

#### **CRITERIA**

 Domestic taxpayers that conduct specific research and development in Indonesia

#### INCENTIVE

 Gross profit reduction of up to 300% from the total cost incurred for conducting research and development in Indonesia



#### **HOW TO APPLY**

- Access the One Single Submission (OSS) portal at https://oss.go.id/
- Make a request for super deduction
- Fill in the company data
- Submit the required documents
- OSS will verify the administrative requirements
- The government will assess whether the applicant conducted research, reported the annual cost, generated intellectual property rights, or commercialized the products
- If accepted, OSS will issue certificate of facility



# Som

## **WEST JAVA ADVANTAGES**

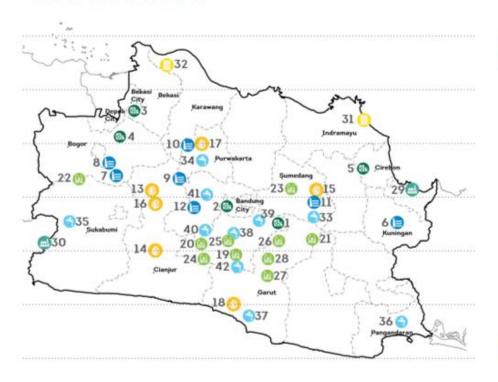
#### THE EXCELLENCE OF WEST JAVA

**GUARANTEED AND SECURED INFRASTRUCTURE** 

The West Java Government is dedicated to facilitating investment in the region by ensuring the provision of necessary infrastructure to support investors.

## **ENERGY & UTILITY**

## PLANNING AND READINESS





#### Solid Waste **Treatment Plant**

Legok Nangka

02 • Leuwi Gajah

Bekarpur

04 Nambo

Greater Cirebon



#### **Hydro Power** Plant

13 • Cirata

14 • Cisokan

15 • Jatigede

16 • Saguling

17 • Jatiluhur

18 · Cirompang



#### Regional Water **Treatment Plant**

29 Jatigede

Jatiluhur

31 Pelabuhan Ratu

32 Pangandaran

33 Rancabuaya

Sukamaju

35 · Ciparay

36 Sinumbra

Cikalong

Kertasari



#### Dam

06 • Kuningan

Ciawi

08 • Sukamahi

09 · Cirata

10 • Jatiluhur

11 • Jatigede

12 • Saguling

## Geothermal

19 • Wayang Windu

20 • Patuha

21 • Karaha

22 • Salak

23 • Tampomas

24 · Cibuni

25 • Malabar

26 · Kamojang

27 • Papandayan

28 • Darajat

#### Steam Power Plant

Cirebon

Sukabumi



## Refinery

41 • Balongan

42 • ONWJ







## **WEST JAVA ADVANTAGES**

**ENHANCING BUSINESS LICENSE SERVICE STANDARD** 

#### **MAIN POLICY**

Note: 1st and 2nd are implemented in parallel



## 1st phase

a. Forming a Task Force to identify & overcome the end-to-end licensing barriers

b. Implementing a licensing checklist for Special Economic Zones (KEK), Free Trade Zones (FTZ), Industrial **Zones & Tourist Zones** 

Utilizing data sharing



## 2nd phase

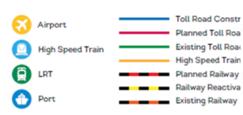
a. Business license regulatory reforms

b. Implementation of the Single Submission system



### **INFRASTRUCTURE PLANNING AND READINESS**

West Java offers the highest connectivity supported by transportation infrastructure and a short distance to Jakarta. Indonesia's capital city.





## **POLICY GOALS**



Improve efficient, streamlined & integrated business license service standards





Accelerate the business licensing process



Provide business licensing process assurance in terms of the costs and lead times





Overcome the barriers to doing business in Indonesia

**Implement** integrated licensing process (single suubmission)







# 6 INVESTMENT PROCEDURE



## **ONLINE SINGLE SUBMISSION**

## ONLINE SINGLE SUBMISSION

The system provides online business license submission, published by OSS institutions on behalf of the ministry, head of institutions, governor, and mayor for individual or non-individual doing business.

#### **ADVANTAGES**

- More practical
- The licenses can be secured in under an hour
- Can be access anytime and anywhere
- Electronically integrated
- The process of licensing is monitored by the task force

#### **HOW TO APPLY**

- Access https://oss.go.id/oss/ and create a User ID
- Fill in data to obtain Business Identification Number
- Apply for permits:
  - Business license
  - Commercial/operational license
  - Location permit
  - Environment permit
- Applicant can also apply for a business license, expansion and data renewal

## RISK-BASED APPROACH PERMIT

Permit stipulation will be based on the risk level and the scale of business

Hazard Level Assessment Potential Hazard Assessment Risk level and Business Scale

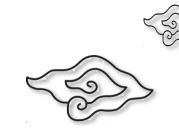
BUSINESS SCALE RISK LEVEL	
LOW	

Business Risk Level	Low Risk	Medium-Low & Medium-High	High Risk
Permit Requirement	Business Identification Number	Business Identification Number & Standard Certificate	Business Identification Number & Standard Permit



## **ONLINE SINGLE SUBMISSION**

# EASINESS FACILITIES ON THE OMNIBUS LAW ON JOB CREATION



As a continuous improvement in the business climate, Indonesia has passed an omnibus law which aims to:

- 1. encourage investment,
- 2. accelerate economic transformation,
- 3. harmonize central-local policies,
- 4. provide ease of doing business,
- 5. overcome overlapping regulatory problems, and
- 6. eliminate sectoral egos.



## INVESTMENT REQUIREMENT

- 1. The Law determines priority list of business sectors that are encouraged for investment.
- 2. MSMEs can partner with foreign capital
- 3. The status of Foreign Company is only associated with restrictions on foreign ownership



## PERMIT AND LICENSE

## Risk Based Approach

The permit process for business activities has been changed from license-based to risk-based.

## **Sectoral Licensing**

The Law changes, removes, and establishes new regulations in 15 sectors, includes agriculture; education; food and drug; marine and fishery; energy and mineral resource; transportation; public work; trading; post, telecommunication and broadcasting; tourism; defense and security; forestry; nuclear power; industry; and religion.

#### **Basic Permit**

The Law simplifies and integrates basic permits, includes location permit, environment permit, and building permit.

## **ONLINE SINGLE SUBMISSION**

# EASINESS FACILITIES ON THE OMNIBUS LAW ON JOB CREATION





## WORKER PROTECTION

The Law aims to protect and enhance the role of workers in supporting investment in Indonesia. It regulates type of work, working time, minimum wage, severance pay, job loss guarantee program, and the use of foreign workers,



## TAX REFORMATION

- Elimination of dividend income tax for the foreign and domestic taxpayers
- Foreigners who stay for more than 183 days are not subject to domestic tax
- Indonesian citizens who stay for more than 183 days abroad are subject to foreign tax
- Termination of criminal investigation when the taxpayer has paid the tax debt
- Interest compensation on the return of the tax overpayment



## MICRO AND SMALL ENTERPRISE

The Law provides ease of doing business, empowerment and protection to Micro and Small Enterprises (MSEs)

- 1. Single Permit for MSEs
- Incentives and ease of doing business for Medium and Large Enterprises that partner with MSEs
- Utilization of government assets for partnerships with MSEs
- Income tax and customs incentives for MSEs
- 5. Legal assistance and protection for MSEs
- Minimum requirement of 40% of MSE products in government procurement



#### **LAND BANK**

The Law facilitates land acquisition for development for the public interest and investment through the establishment of a Land Bank.



## Public Private Partnership (PPP) SOLICITED SCHEME

## PUBLIC PRIVATE PARTNERSHIP

SOLICITED SCHEME

## PUBLIC PRIVATE PARTNERSHIP



Public-Private Partnership is a cooperation between the Government Contracting Agency and the Implementing Business Entity as an infrastructure provider. There will be sharing od risks, roles and responsibilities among them. Implemented by Minister/Head of Institution/Head of Region as Government Contracting Agency (GCA)

Partnership Project

Planning



Partnership Project Preparation



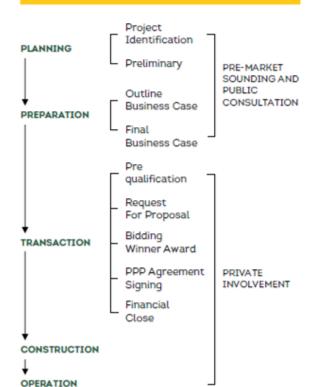
Partnership Project Transaction



Partnership Agreement Implementation Management (PAIM)



PROJECT PIPELINE FOR SOLICITED PROJECT



Identification and Selecting

Prioritization
Preliminary Study Document

Pre Feasibility Study Preparation Outline Business Case Document

Readiness Study Preparation Partnership Project Preparation Document Pre Feasibility Study Completion
 (Final Business Case)
 2. Procurement Plan
 Pre Feasibility Study Document

Procurement Plan
 Procurement Implementation
 Regreship Agreement Signing
Partnership Agreement Document
Guarantee Agreement Document
Regress Agreement Document
Regress Agreement Document

Planning:

Management Unit Establishment
 Working Plan

Implementation:

- Pre Construction Stage
  - Construction Stage
    - Operation Stage

ADVANTAGES

GOVERNMENT

Viability Gap Fund (VGF)

VGF is financial support from Ministry of Finance for project construction. During the bidding stage, the Minister of Finance shall issue a principal approval letter on VGF support.

## GOVERNMENT

The guarantee aims to reduce the risk burdened by the private/business entity. The given guarantees are:

- Preparation of final pre feasibility study
- Transaction assistance
- Financial support for project financial close

## WEST JAVA

PPP Node is an institution that will carry out tasks related to the PPP project in West Java. The institution has a role in formulating policy, regulating, controlling, supervising, and evaluating PPP development.



## PPP UNSOLICITED SCHEME

## INVESTMENT OPPORTUNITIES FOR TOURISM DEVELOPMENT



## Accesibility

We encourage you to investin enabling accessibility to tourism spots such as road, public transportation, and telecommunication



#### Attraction

We propose some potential tourism spots for you to invest both for manmade (such as theme park) and natural (such as beach) tourisms.

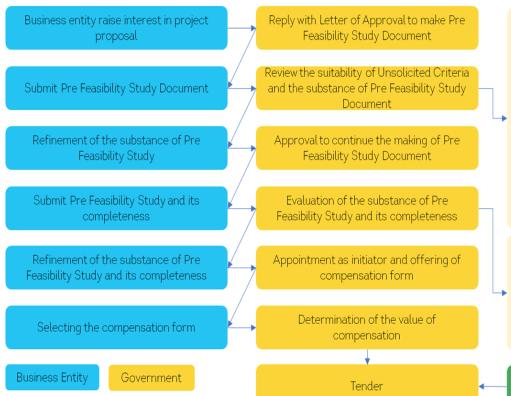


### **Amenities**

We invite you to invest in supporting amenities such as hotels resrts, MICE< and others in potential tourism spots



## PUBLIC PRIVATE PARTNERSHIP UNSOLICITED SCHEME





- Does not included in the master plan for the sector concerned
- Suitability of project location with regional spatial plans
- Technically integrated with the master plan in the sector concerned
- Linkage between infrastructure sectors and between regions
- Economically and financially feasible
- Does not require Government Support in the form of fiscal contributions in financial form
- Planned partnership scheme
- Project financing plan and source of funds
- Partnership offering plan including schedule, process and method of assessment

Independent Team









# THANK YOU

Bank Indonesia West Java Province Braga Street No. 108 Bandung, West Java, Indonesia

Phone: +62 - 22-422 4500 & +62 - 22 423 0223 Ext 8363 Fax: +62 - 22 - 421 4326

#### Person In Charge:

Mr. Harun +62 811 9207 319 Ms. Mentari +62 821 1662 9893 rirujabar2022@gmail.com

#### Dinas Penanaman Modal dan Pelayanan Terpadu Satu Pintu (DPMPTSP)

Windu Street No. 26 Bandung, West Java,

Phone: +62 - 022 - 7351 5000 Fax: +62 - 022 - 7351 5151

#### Person In Charge:

Mrs Karina +62 821 2929 7792 www.investasi.iabarprov.go.id

